

Fortune 1000 Contract Security Firm Selection Criteria

The Security Institute is a non-profit company that conducted a survey of Fortune 1000 senior security directors and managers to discover the criteria they use when choosing a contract security firm to protect their businesses. The results, based on 338 responses, are listed here in order of importance to the survey respondents.

1. Officer Training
2. Consistent Service
3. Officer Recruitment and Screening
4. Documented Standards and Practices
5. Local/Regional Management
6. Background and Drug Testing
7. Officer Retention
8. Hourly Wage Rates
9. Overall Wage Rates
10. Use of technology for scheduling, reporting, incident tracking, etc.

Eighty-eight percent of those surveyed currently use contract security services, and the average respondent is responsible for 8500 contract security officer hours per week, employing over 3,000 officers.

Source: IFPO *Protection News, Security Beat*

We invite you to view the rest of the Eastern Security website now to learn how our systems and programs for officer screening, training, and supervision, as well as our customer communication process, stack up against these important criteria. We think you'll like what you see and we hope you'll consider Eastern Security when hiring a contract security service.